

## News for publication

## SMALLER CONCRETE REPAIR CONTRACTS TREND REVERSED

Survey findings, produced by the UK **Concrete Repair Association (CRA)**, relating to the concrete repair market for the period between January and June 2005, indicate that the total value of work completed by members was up by almost 19% on the same period for 2004.

Figures indicate that for the six-month period, the total contract sales value for the entire UK specialist concrete repair market is estimated to have been worth in the region of £127m.

Compared with findings for the first six months of 2004, however, CRA contractor members reported that as well as successfully winning a total of 935 contracts, which is significantly more than any previous January - June period, their total value was £60.3m. Thus, the recent trend towards smaller contracts being let has reversed.

The figures also reveal that the recent buoyancy in the number of concrete repair related work enquiries received by CRA contractor members appears to have fizzled out, with more than 50% of members having experiencing the same volume as in the same period in 2004.

With regard to the business outlook for the next twelve months, however, the survey indicated that more than 50% Of CRA contractor members expect work volumes to either increase or to remain the same, with the same percentage anticipating a reduction in business margins.

Between them, the thirty-seven CRA members, including material manufacturers, material distributors and Associates, as well as specialist contractors, account for the vast majority of concrete repair work carried out in the U.K. All are listed on the Association's website at: www.cra.org.uk or can be referenced in a handy one-third A/4 size Members Directory, copies of which can be obtained from the CRA, Association House, 99 West Street, Farnham, Surrey GU9 7EN. Tel: (01252) 739145. Fax: (01252) 739140. Email: cra@associationhouse.org.uk

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## Notes to Editor

- (1): For further information, or if you require the above text any accompanying pic by email, please contact: INITIAL CONTACTS, Tel/Fax: 023 8073 8953. Email: initialcontacts@ntlworld.com Contact: Laurie Perkis
- (2): Please arrange for a copy of any published item to be sent to: 21 Gannet Close, Southampton S016 8ET
- (3): Reader enquiries should be addressed to: CRA, Association House, 99 West Street, Farnham, Surrey GU9 7EN